

**TABLE 2.1
TOTAL INDIVIDUAL BUSINESS IN FORCE (SIF)**

Quarter	Policies		Annual Premium		Sum Insured	
	Number	% over Corr Qtr	\$m	% over Corr Qtr	\$m	% over Corr Qtr
NON-LINKED						
4Q 2015	11,974,398	2.9	12,637.9	10.3	620,918.8	10.1
1Q 2016	12,035,840	2.7	12,867.0	9.8	630,432.6	9.7
2Q 2016	12,121,460	2.9	13,230.2	10.0	646,049.0	10.2
3Q 2016	12,227,352	3.0	13,548.1	10.0	663,869.5	10.2
4Q 2016	12,363,523	3.2	13,955.1	10.4	689,044.7	11.0
1Q 2017	12,456,971	3.5	14,184.4	10.2	698,073.2	10.7
2Q 2017	12,546,963	3.5	14,455.7	9.3	712,806.9	10.3
3Q 2017	12,666,937	3.6	14,807.8	9.3	732,485.2	10.3
4Q 2017	12,837,198	3.8	15,117.9	8.3	752,557.5	9.2
1Q 2018	12,940,671	3.9	15,321.1	8.0	766,350.0	9.8
2Q 2018	13,050,179	4.0	15,577.0	7.8	787,852.2	10.5
3Q 2018	13,176,274	4.0	15,888.3	7.3	807,611.6	10.3
LINKED						
4Q 2015	1,456,677	-0.7	2,011.4	4.4	102,770.0	3.4
1Q 2016	1,452,245	-0.4	1,992.5	2.9	102,935.4	3.1
2Q 2016	1,446,422	-0.6	1,990.3	1.0	103,080.2	2.4
3Q 2016	1,436,373	-1.1	1,985.1	0.3	103,479.3	2.1
4Q 2016	1,431,029	-1.8	2,001.6	-0.5	104,116.5	1.3
1Q 2017	1,418,309	-2.3	1,983.7	-0.4	103,825.8	0.9
2Q 2017	1,409,118	-2.6	1,995.1	0.2	103,698.7	0.6
3Q 2017	1,404,487	-2.2	2,029.0	2.2	103,788.1	0.3
4Q 2017	1,414,613	-1.1	2,106.9	5.3	105,079.5	0.9
1Q 2018	1,419,066	0.1	2,156.3	8.7	105,466.3	1.6
2Q 2018	1,423,833	1.0	2,225.4	11.5	105,985.0	2.2
3Q 2018	1,429,366	1.8	2,276.9	12.2	106,285.1	2.4

**TABLE QL 2.2
TOTAL INDIVIDUAL ANNUITY BUSINESS IN FORCE (SIF)**

Quarter	Policies		Annual Payment	
	Number	% over Corr Qtr	\$m	% over Corr Qtr
4Q 2015	68,835	-1.4	547.4	-0.9
1Q 2016	68,616	-1.4	539.5	-2.6
2Q 2016	68,394	-1.3	538.8	-1.9
3Q 2016	68,133	-1.3	536.8	-2.6
4Q 2016	67,592	-1.8	533.4	-2.6
1Q 2017	67,306	-1.9	523.6	-2.9
2Q 2017	67,014	-2.0	518.6	-3.7
3Q 2017	66,744	-2.0	511.3	-4.7
4Q 2017	66,477	-1.6	504.2	-5.5
1Q 2018	66,261	-1.6	498.3	-4.8
2Q 2018	66,030	-1.5	495.2	-4.5

3Q 2018	65,785	-1.4	489.3	-4.3
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**TABLE QL 2.3
TOTAL GROUP BUSINESS IN FORCE (SIF)**

Quarter	Policies		Lives Insured		Annual Premiums		Sum Insured	
	Number	% over Corr Qtr	Number	% over Corr Qtr	\$m	% over Corr Qtr	\$m	% over Corr Qtr
4Q 2015	35,676	0.6	4,944,914	-2.1	1,036.9	7.1	266,856.7	11.1
1Q 2016	35,118	0.1	4,864,949	-3.9	1,041.3	4.4	267,254.1	9.0
2Q 2016	35,104	-0.4	4,876,382	1.2	1,050.1	3.7	266,973.2	8.7
3Q 2016	35,283	0.2	4,815,408	-1.0	1,038.6	0.8	261,482.5	4.0
4Q 2016	35,403	-0.8	4,971,055	0.5	1,024.2	-1.2	335,781.0	25.8
1Q 2017	34,646	-1.3	4,931,745	1.4	1,074.5	3.2	346,835.5	29.8
2Q 2017	34,113	-2.8	4,883,311	0.1	1,094.6	4.2	350,053.9	31.1
3Q 2017	33,510	-5.0	4,848,187	0.7	1,114.9	7.3	360,721.5	38.0
4Q 2017	33,154	-6.4	4,755,793	-4.3	1,127.6	10.1	361,093.6	7.5
1Q 2018	33,514	-3.3	4,655,620	-5.6	1,147.4	6.8	360,480.2	3.9
2Q 2018	33,959	-0.5	4,634,182	-5.1	1,181.2	7.9	363,436.6	3.8
3Q 2018	34,231	2.2	4,735,262	-2.3	1,202.5	7.9	372,259.9	3.2

Note: Excludes Group Annuity Business in Force

**TABLE QL 2.4
TOTAL BUSINESS IN FORCE FOR LIFE REINSURERS**

Quarter	Annual Premiums		Sum Insured	
	\$m	% over Corr Qtr	\$m	% over Corr Qtr
SIF				
4Q 2015	270.2	-6.5	147,088.1	0.5
1Q 2016	269.7	-3.0	147,248.3	13.8
2Q 2016	312.6	16.1	155,042.5	15.4
3Q 2016	339.0	27.7	156,185.8	8.9
4Q 2016	355.1	31.4	162,492.0	10.5
1Q 2017	357.8	32.7	162,283.9	10.2
2Q 2017	357.3	14.3	167,804.2	8.2
3Q 2017	361.0	6.5	173,976.6	11.4
4Q 2017	585.1	64.8	185,198.0	14.0
1Q 2018	486.5	36.0	138,402.8	-14.7
2Q 2018	437.1	22.3	139,027.8	-17.1
3Q 2018	500.6	38.7	156,451.0	-10.1
OIF				
4Q 2015	3,115.8	41.9	662,483.3	22.4
1Q 2016	4,148.6	90.3	655,115.6	31.2
2Q 2016	2,759.1	10.5	619,484.3	12.7
3Q 2016	3,794.4	27.7	657,247.5	5.1
4Q 2016	3,665.2	17.6	749,344.0	13.1
1Q 2017	3,200.5	-22.9	697,049.8	6.4
2Q 2017	3,430.2	24.3	707,656.1	14.2
3Q 2017	3,258.7	-14.1	741,749.8	12.9
4Q 2017	3,248.7	-11.4	723,660.3	-3.4
1Q 2018	3,908.5	22.1	1,127,858.8	61.8
2Q 2018	3,947.4	15.1	906,838.7	28.1

3Q 2018	3,956.9	21.4	900,688.6	21.4
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