

**TABLE AL 2.1
TOTAL INDIVIDUAL BUSINESS IN FORCE (SIF)**

Year	Policies		Annual Premiums		Sum Insured	
	Number	% Change	\$m	% Change	\$m	% Change
NON-LINKED						
2012	11,045,157	4.0	8,899.1	11.0	472,439.6	9.4
2013	11,382,021	3.0	10,335.1	16.1	517,074.5	9.4
2014	11,637,736	2.2	11,458.3	10.9	563,701.0	9.0
2015	11,974,398	2.9	12,637.9	10.3	620,918.8	10.2
2016	12,366,804	3.3	13,956.9	10.4	689,170.4	11.0
LINKED						
2012	1,506,571	-1.5	1,690.6	7.4	93,347.8	5.1
2013	1,480,587	-1.7	1,783.4	5.5	96,313.6	3.2
2014	1,466,959	-0.9	1,926.7	8.0	99,367.6	3.2
2015	1,456,675	-0.7	2,011.4	4.4	102,791.4	3.4
2016	1,431,021	-1.8	2,001.6	-0.5	104,116.6	1.3

**TABLE AL 2.2
TOTAL INDIVIDUAL ANNUITY BUSINESS IN FORCE (SIF)**

Year	Policies		Annual Payments	
	Number	% Change	\$m	% Change
2012	71,408	2.0	562.8	1.8
2013	70,581	-1.2	558.8	-0.7
2014	69,787	-1.1	552.5	-1.1
2015	68,835	-1.4	547.4	-0.9
2016	67,592	-1.8	533.4	-2.6

**TABLE AL 2.3
TOTAL GROUP BUSINESS IN FORCE (SIF)**

Year	Policies		Lives Insured		Annual Premiums		Sum Insured	
	Number	% Change	Number	% Change	\$m	% Change	\$m	% Change
2012	39,976	0.3	4,942,255	3.2	817.3	10.9	218,087.5	13.1
2013	37,794	-5.5	4,960,099	0.4	897.1	9.8	226,416.0	3.8
2014	35,441	-6.2	5,048,591	1.8	967.6	7.9	240,002.6	6.0
2015	35,679	0.7	4,944,914	-2.1	1,036.9	7.2	266,856.7	11.2
2016	35,403	-0.8	4,971,055	0.5	1,024.2	-1.2	335,781.0	25.8

Note: Excludes Group Annuity Business in Force

**TABLE AL 2.4
TOTAL BUSINESS IN FORCE FOR LIFE REINSURERS**

Year	Annual Premiums		Sum Insured	
	\$m	% Change	\$m	% Change
SIF				
2012	153.3	1.7	56,619.5	21.5
2013	266.1	73.5	82,513.2	45.7
2014	289.4	8.8	146,558.8	77.6
2015	270.4	-6.6	147,400.1	0.6
2016	355.3	31.4	163,113.7	10.7
OIF				
2012	2,209.2	9.5	439,926.3	5.1
2013	2,021.6	-8.5	404,556.7	-8.0
2014	2,203.5	9.0	493,622.3	22.0
2015	3,145.0	42.7	662,037.6	34.1
2016	3,656.5	16.3	708,604.3	7.0

TABLE AL 3.1
DISTRIBUTION OF NEW INDIVIDUAL BUSINESS (SIF)

						(%)
Year	Whole Life	Endowment	Term	Others	Total	
NON-LINKED						
Number of Policies						
2012	8.2	19.0	14.6	58.2	100	
2013	8.8	21.3	11.3	58.6	100	
2014	8.3	22.7	11.0	58.0	100	
2015	9.4	23.2	11.2	56.3	100	
2016	9.2	21.8	12.9	56.1	100	
Annual Premiums						
2012	18.1	57.3	6.0	18.7	100	
2013	15.1	55.3	5.4	24.1	100	
2014	11.3	64.3	6.0	18.5	100	
2015	13.4	64.4	5.4	16.8	100	
2016	17.1	58.6	5.7	18.6	100	
Single Premiums						
2012	44.6	54.7	0.6	0.1	100	
2013	48.8	49.7	1.3	0.1	100	
2014	59.0	37.2	3.7	0.1	100	
2015	67.5	27.7	4.7	0.1	100	
2016	67.9	30.7	1.3	0.0	100	
LINKED						
Number of Policies						
2012	82.4	17.6	0.0	0.0	100	
2013	82.7	17.3	0.0	0.0	100	
2014	83.1	16.9	0.0	0.0	100	
2015	85.9	14.1	0.0	0.0	100	
2016	88.9	11.1	0.0	0.0	100	
Annual Premiums						
2012	81.4	18.4	0.0	0.3	100	
2013	88.7	11.2	0.0	0.2	100	
2014	87.2	12.7	0.0	0.2	100	
2015	85.0	14.8	0.0	0.2	100	
2016	95.5	4.3	0.0	0.2	100	
Single Premiums						
2012	71.6	28.4	0.0	0.0	100	
2013	74.7	25.3	0.0	0.0	100	
2014	72.1	27.9	0.0	0.0	100	
2015	79.1	20.9	0.0	0.0	100	
2016	83.9	16.1	0.0	0.0	100	