

**TABLE AL 1.1
TOTAL NEW INDIVIDUAL BUSINESS (SIF)**

Year	Policies		Annual Premiums		Single Premiums		Sum Insured	
	Number	% Change	\$m	% Change	\$m	% Change	\$m	% Change
NON-LINKED								
2011	1,018,511	6.1	1,281.5	21.9	4,838.0	19.3	57,758.5	19.4
2012	1,025,090	0.6	1,633.5	27.5	4,264.6	-11.9	68,793.0	19.1
2013	998,976	-2.5	2,150.0	31.6	5,098.1	19.5	73,470.5	6.8
2014	934,456	-6.5	1,882.2	-12.5	6,604.2	29.5	78,465.0	6.8
2015	932,265	-0.2	2,009.4	6.8	6,973.7	5.6	90,594.7	15.5
LINKED								
2011	100,592	6.2	281.6	27.8	1,693.2	9.0	10,584.0	16.2
2012	87,922	-12.6	276.5	-1.8	1,595.8	-5.8	10,272.0	-2.9
2013	91,886	4.5	270.8	-2.1	1,939.1	21.5	9,397.5	-8.5
2014	105,269	14.6	330.3	22.0	2,068.1	6.7	10,253.7	9.1
2015	113,065	7.4	330.6	0.1	2,488.0	20.3	10,722.9	4.6

**TABLE AL 1.2
TOTAL NEW INDIVIDUAL ANNUITIES BUSINESS (SIF)**

Year	Policies		Single Premiums		Annual Payment	
	Number	% Change	\$m	% Change	\$m	% Change
2011	2,627	20.2	168.2	10.5	13.8	-15.1
2012	2,868	9.2	171.1	1.7	10.6	-23.2
2013	652	-77.3	36.8	-78.5	1.8	-82.8
2014	576	-11.7	29.3	-20.6	1.8	-0.1
2015	349	-39.4	16.1	-44.9	1.3	-31.1

**TABLE AL 1.3
TOTAL NEW GROUP BUSINESS (SIF)**

Year	Policies		Lives Insured		Annual Premiums		Single Premiums		Sum Insured	
	Number	% Change	Number	% Change	\$m	% Change	\$m	% Change	\$m	% Change
2011	9,132	-10.9	1,010,147	-11.5	221.5	23.4	6.2	6,538.8	47,967.1	40.5
2012	8,225	-9.9	1,064,104	5.3	223.9	1.1	0.7	-88.9	55,057.9	14.8
2013	6,534	-20.6	904,770	-15.0	267.1	19.3	0.9	29.1	40,487.6	-26.5
2014	7,036	7.7	916,259	1.3	239.0	-10.5	0.6	-32.1	43,777.1	8.1
2015	7,340	4.3	956,363	4.4	292.3	22.3	1.8	200.5	66,876.7	52.8

Note: Excludes New Group Annuity Business

**TABLE AL 1.4
TOTAL NEW BUSINESS FOR LIFE REINSURERS**

Year	Annual Premiums		Single Premiums		Sum Insured	
	\$m	% Change	\$m	% Change	\$m	% Change
SIF						
2011	41.0	2.7	2.5	-56.7	20,660.0	66.9
2012	27.7	-32.5	0.2	-93.9	11,383.3	-44.9
2013	117.8	325.7	0.0	-99.3	35,922.6	215.6
2014	92.1	-21.8	0.0	-100.0	62,548.1	74.1
2015	48.5	-47.3	0.0	0.0	42,794.4	-31.6
OIF						
2011	660.4	-57.2	0.0	-71.2	141,475.8	-58.8
2012	309.4	-53.2	0.0	-51.9	151,005.2	6.7
2013	417.9	35.1	0.0	-101.7	136,382.4	-9.7
2014	356.0	-14.8	0.0	-100.0	145,701.8	6.8
2015	1,016.7	185.6	0.0	0.0	165,579.3	13.6