

**TABLE AL 2.1
TOTAL INDIVIDUAL BUSINESS IN FORCE (SIF)**

Year	Policies		Annual Premiums		Sum Insured	
	Number	% Change	\$m	% Change	\$m	% Change
NON-LINKED						
2007	8,429,482	2.8	5,671.4	3.8	322,705.9	3.1
2008	8,807,257	4.5	6,000.6	5.8	335,592.0	4.0
2009	9,778,295	11.0	6,556.2	9.3	376,594.1	12.2
2010	10,183,549	4.1	7,177.8	9.5	400,150.3	6.3
2011	10,622,899	4.3	8,013.2	11.6	432,014.7	8.0
LINKED						
2007	1,470,224	12.8	1,070.1	21.5	67,877.1	17.6
2008	1,574,302	7.1	1,216.6	13.7	75,961.6	11.9
2009	1,562,245	-0.8	1,303.0	7.1	79,872.4	5.1
2010	1,538,634	-1.5	1,412.0	8.4	83,755.5	4.9
2011	1,529,018	-0.6	1,573.7	11.5	88,807.3	6.0

**TABLE AL 2.2
TOTAL INDIVIDUAL ANNUITY BUSINESS IN FORCE (SIF)**

Year	Policies		Annual Payments	
	Number	% Change	\$m	% Change
2007	65,611	9.0	381.8	40.0
2008	70,753	7.8	546.2	43.1
2009	71,631	1.2	610.1	11.7
2010	72,285	0.9	588.0	-3.6
2011	70,023	-3.1	552.9	-6.0

**TABLE AL 2.3
TOTAL GROUP BUSINESS IN FORCE (SIF)**

Year	Policies		Lives Insured		Annual Premiums		Sum Insured	
	Number	% Change	Number	% Change	\$m	% Change	\$m	% Change
2007	26,955	12.8	3,531,897	1.9	426.3	16.8	100,806.2	18.3
2008	45,945	70.5	4,103,334	16.2	518.5	21.6	123,390.8	22.4
2009	45,689	-0.6	4,243,209	3.4	548.3	5.8	129,879.7	5.3
2010	42,718	-6.5	4,536,373	6.9	624.0	13.8	145,594.0	12.1
2011	40,932	-4.2	4,792,019	5.6	739.2	18.5	192,637.5	32.3

Note: Excludes Group Annuity Business in Force

**TABLE AL 2.4
TOTAL BUSINESS IN FORCE FOR LIFE REINSURERS**

Year	Annual Premiums		Sum Insured	
	\$m	% Change	\$m	% Change
SIF				
2007	59.1	-9.6	29,436.4	10.4
2008	93.4	58.0	35,534.9	20.7
2009	110.4	18.3	34,250.4	-3.6
2010	135.6	22.8	40,506.3	18.3
2011	150.8	11.2	46,596.0	15.0
OIF				
2007	444.4	0.4	169,809.5	2.3
2008	518.1	16.6	230,331.8	35.6
2009	1,208.7	133.3	355,095.8	54.2
2010	2,083.4	72.4	578,763.3	63.0
2011	2,017.2	-3.2	418,531.3	-27.7