

**TABLE AL 3.1  
DISTRIBUTION OF NEW INDIVIDUAL BUSINESS (SIF)**

						(%)
Year	Whole Life	Endowment	Term	Others	Total	
<b>NON-LINKED</b>						
<b>Number of Policies</b>						
2003	18.4	36.9	7.3	37.4	100.0	
2004	13.2	38.4	9.5	38.9	100.0	
2005	3.0	6.0	68.9	22.2	100.0	
2006	11.0	23.9	23.5	41.6	100.0	
<b>2007</b>	<b>9.2</b>	<b>20.2</b>	<b>21.7</b>	<b>48.9</b>	<b>100.0</b>	
<b>Annual Premiums</b>						
2003	28.1	47.5	7.9	16.5	100.0	
2004	29.7	40.4	10.0	19.9	100.0	
2005	19.9	32.7	28.3	19.1	100.0	
2006	25.8	46.5	7.5	20.2	100.0	
<b>2007</b>	<b>23.8</b>	<b>45.1</b>	<b>8.9</b>	<b>22.2</b>	<b>100.0</b>	
<b>Single Premiums</b>						
2003	0.2	99.7	0.1	0.1	100.0	
2004	0.3	99.4	0.3	0.1	100.0	
2005	0.5	87.8	11.7	0.1	100.0	
2006	3.7	84.7	11.5	0.1	100.0	
<b>2007</b>	<b>8.0</b>	<b>91.9</b>	<b>0.0</b>	<b>0.1</b>	<b>100.0</b>	
<b>LINKED</b>						
<b>Number of Policies</b>						
2003	61.5	38.5	0.0	0.0	100.0	
2004	65.9	34.1	0.0	0.0	100.0	
2005	65.3	34.7	0.0	0.0	100.0	
2006	66.5	33.5	0.0	0.0	100.0	
<b>2007</b>	<b>73.6</b>	<b>26.4</b>	<b>0.0</b>	<b>0.0</b>	<b>100.0</b>	
<b>Annual Premiums</b>						
2003	69.5	30.2	0.0	0.3	100.0	
2004	68.9	30.9	0.0	0.2	100.0	
2005	73.7	26.2	0.0	0.1	100.0	
2006	75.8	24.1	0.0	0.1	100.0	
<b>2007</b>	<b>77.1</b>	<b>22.7</b>	<b>0.0</b>	<b>0.2</b>	<b>100.0</b>	
<b>Single Premiums</b>						
2003	68.8	31.2	0.0	0.0	100.0	
2004	69.7	30.3	0.0	0.0	100.0	
2005	64.3	35.7	0.0	0.0	100.0	
2006	63.5	36.5	0.0	0.0	100.0	
<b>2007</b>	<b>71.8</b>	<b>28.2</b>	<b>0.0</b>	<b>0.0</b>	<b>100.0</b>	

**TABLE AL 3.2  
DISTRIBUTION OF INDIVIDUAL BUSINESS IN FORCE (SIF)**

						(%)
Year	Whole Life	Endowment	Term	Others	Total	
<b>NON-LINKED</b>						
<b>Number of Policies</b>						
2003	33.0	39.3	4.3	23.4	100.0	
2004	29.1	36.0	4.3	30.6	100.0	
2005	21.3	26.2	24.0	28.4	100.0	
2006	21.1	24.8	24.4	29.7	100.0	
<b>2007</b>	<b>20.7</b>	<b>23.5</b>	<b>24.5</b>	<b>31.3</b>	<b>100.0</b>	
<b>Annual Premiums</b>						
2003	38.5	45.2	3.7	12.6	100.0	
2004	38.0	43.6	3.9	14.5	100.0	
2005	36.7	41.7	6.1	15.5	100.0	
2006	36.3	41.6	6.4	15.6	100.0	
<b>2007</b>	<b>36.4</b>	<b>41.5</b>	<b>6.6</b>	<b>15.4</b>	<b>100.0</b>	
<b>LINKED</b>						
<b>Number of Policies</b>						
2003	62.2	37.8	0.0	0.0	100.0	
2004	62.7	37.3	0.0	0.0	100.0	
2005	62.9	37.1	0.0	0.0	100.0	
2006	64.0	36.0	0.0	0.0	100.0	
<b>2007</b>	<b>66.8</b>	<b>33.2</b>	<b>0.0</b>	<b>0.0</b>	<b>100.0</b>	
<b>Annual Premiums</b>						
2003	79.8	20.0	0.0	0.1	100.0	
2004	78.6	21.3	0.0	0.1	100.0	
2005	78.5	21.3	0.0	0.1	100.0	
2006	78.6	21.3	0.0	0.1	100.0	
<b>2007</b>	<b>78.7</b>	<b>21.1</b>	<b>0.0</b>	<b>0.1</b>	<b>100.0</b>	

**TABLE AL 3.3  
DISTRIBUTION OF GROUP BUSINESS IN FORCE (SIF)**

						(%)
Year	Term	Accident	Health	Others	Total	
<b>Number of Policies</b>						
2003	65.5	0.1	34.1	0.3	100.0	
2004	45.6	7.6	46.6	0.2	100.0	
2005	40.1	32.2	27.6	0.2	100.0	
2006	47.1	11.7	41.0	0.1	100.0	
<b>2007</b>	<b>48.9</b>	<b>10.7</b>	<b>40.3</b>	<b>0.1</b>	<b>100.0</b>	
<b>Annual Premiums</b>						
2003	59.5	1.1	37.8	1.6	100.0	
2004	44.9	2.7	50.0	2.4	100.0	
2005	40.4	22.0	35.5	2.1	100.0	
2006	40.5	2.8	55.0	1.8	100.0	
<b>2007</b>	<b>38.2</b>	<b>2.3</b>	<b>58.1</b>	<b>1.4</b>	<b>100.0</b>	