

**TABLE AL 1.1  
TOTAL NEW INDIVIDUAL BUSINESS (SIF)**

Year	Policies		Annual Premiums		Single Premiums		Sum Insured	
	Number	% Change	\$m	% Change	\$m	% Change	\$m	% Change
<b>NON-LINKED</b>								
2003	449,429	-63.3	377.2	-34.7	2,371.7	-36.6	19,544.6	-8.6
2004	499,118	11.1	339.6	-10.0	3,549.4	49.7	21,223.8	8.6
2005	2,510,828	403.1	641.8	89.0	2,249.2	-36.6	101,734.6	379.3
2006	609,712	-75.7	482.5	-24.8	2,300.2	2.3	30,517.5	-70.0
<b>2007</b>	<b>705,408</b>	<b>15.7</b>	<b>594.7</b>	<b>23.3</b>	<b>2,476.0</b>	<b>7.6</b>	<b>29,354.3</b>	<b>-3.8</b>
<b>LINKED</b>								
2003	185,264	-7.0	76.8	8.5	2,218.1	2.1	5,968.4	-8.3
2004	200,959	8.5	139.5	81.7	2,527.3	13.9	8,175.3	37.0
2005	225,299	12.1	146.7	5.2	3,104.1	22.8	8,300.1	1.5
2006	276,955	22.9	165.0	12.5	4,588.6	47.8	10,781.1	29.9
<b>2007</b>	<b>335,787</b>	<b>21.2</b>	<b>243.7</b>	<b>47.7</b>	<b>6,393.6</b>	<b>39.3</b>	<b>15,595.2</b>	<b>44.7</b>

**TABLE AL 1.2  
TOTAL NEW INDIVIDUAL ANNUITIES BUSINESS (SIF)**

Year	Policies		Single Premiums		Annual Payment	
	Number	% Change	\$m	% Change	\$m	% Change
2003	4,402	-63.2	231.6	-61.6	16.2	-70.7
2004	4,453	1.2	237.7	2.6	14.6	-10.2
2005	4,897	10.0	263.1	10.7	15.6	7.3
2006	7,133	45.7	377.4	43.4	43.4	177.6
<b>2007</b>	<b>6,496</b>	<b>-8.9</b>	<b>399.5</b>	<b>5.9</b>	<b>116.2</b>	<b>167.8</b>

**TABLE AL 1.3  
TOTAL NEW GROUP BUSINESS (SIF)**

Year	Policies		Lives Insured		Annual Premiums		Single Premiums		Sum Insured	
	Number	% Change	Number	% Change	\$m	% Change	\$m	% Change	\$m	% Change
2003	2,653	2.9	753,305	1.9	45.9	19.9	23.6	-36.6	13,516.2	-4.3
2004	4,994	88.2	779,516	3.5	70.7	54.2	0.4	-98.5	17,813.1	31.8
2005	5,728	14.7	864,256	10.9	95.7	35.3	0.5	39.5	20,997.9	17.9
2006	5,629	-1.7	737,984	-14.6	91.5	-4.4	0.8	55.1	17,359.4	-17.3
<b>2007</b>	<b>5,864</b>	<b>4.2</b>	<b>812,593</b>	<b>10.1</b>	<b>132.8</b>	<b>45.2</b>	<b>0.8</b>	<b>3.1</b>	<b>27,826.2</b>	<b>60.3</b>

Note: Excludes New Group Annuity Business

**TABLE AL 1.4  
TOTAL NEW BUSINESS FOR LIFE REINSURERS**

Year	Annual Premiums		Single Premiums		Sum Insured	
	\$m	% Change	\$m	% Change	\$m	% Change
<b>SIF</b>						
2003	7.6	-24.0	0.0	0.0	6,740.0	-6.8
2004	7.4	-2.5	0.0	0.0	6,414.7	-4.8
2005	7.1	-4	0.0	0.0	3,048.9	-52.5
2006	8.8	23.2	0.0	0.0	3,509.1	15.1
<b>2007</b>	<b>9.2</b>	<b>5.1</b>	<b>0.0</b>	<b>0.0</b>	<b>4,398.4</b>	<b>25.3</b>
<b>OIF</b>						
2003	181.7	-52.4	4.8	14.3	487,207.4	-37.9
2004	127.4	-29.9	0.7	-85.4	835,644.1	71.5
2005	85.5	-32.9	0.5	-31.9	46,674.5	-94.4
2006	110.1	28.8	2.5	425.9	51,468.4	10.3
<b>2007</b>	<b>121.0</b>	<b>9.9</b>	<b>1.6</b>	<b>-36.4</b>	<b>52,726.1</b>	<b>2.4</b>