

**Table AL 4**  
**PERSISTENCY OF POLICIES**

| Year of Issue | (Per cent)        |        |        |        |        |
|---------------|-------------------|--------|--------|--------|--------|
|               | Persistency Rates |        |        |        |        |
|               | 1-Year            | 2-Year | 3-Year | 4-Year | 5-Year |
| 1998          | 97.8              | 93.3   | 88.3   | 85.6   | 82.5   |
| 1999          | 98.4              | 93.4   | 89.1   | 85.9   | -      |
| 2000          | 98.2              | 93.9   | 90.4   | -      | -      |
| 2001          | 97.7              | 92.0   | -      | -      | -      |
| 2002          | 97.3              | -      | -      | -      | -      |
| Average       | 97.9              | 93.2   | 89.3   | 85.8   | 82.5   |

N-year persistency rate : percentage of premiums in force at the end of (N - 1) calendar years after the year of issue.

**Table AL 5.1**  
**TERMINATIONS OF INDIVIDUAL BUSINESS\***  
**NON-LINKED**

| (\$ Million)           |       |          |           |            |        |        |
|------------------------|-------|----------|-----------|------------|--------|--------|
| Year                   | Death | Maturity | Surrender | Forfeiture | Expiry | Others |
| <b>Annual Premiums</b> |       |          |           |            |        |        |
| 1998                   | 4.5   | 13.1     | 87.7      | 57.5       | 15.9   | 56.3   |
| 1999                   | 4.8   | 8.3      | 77.0      | 43.5       | 16.0   | 148.0  |
| 2000                   | 5.2   | 9.4      | 75.8      | 38.3       | 16.0   | 132.5  |
| 2001                   | 5.9   | 12.3     | 83.9      | 37.6       | 17.0   | 105.2  |
| 2002                   | 6.8   | 16.7     | 91.9      | 32.7       | 17.7   | 254.1  |

**Table AL 5.2**  
**TERMINATIONS OF INDIVIDUAL BUSINESS\***  
**LINKED**

| (\$ Million)           |       |          |           |            |        |        |
|------------------------|-------|----------|-----------|------------|--------|--------|
| Year                   | Death | Maturity | Surrender | Forfeiture | Expiry | Others |
| <b>Annual Premiums</b> |       |          |           |            |        |        |
| 1998                   | 0.1   | 0.0      | 5.2       | 7.2        | 0.0    | 3.7    |
| 1999                   | 0.1   | 0.3      | 10.6      | 3.3        | 0.0    | 3.5    |
| 2000                   | 0.3   | 0.0      | 7.6       | 5.3        | 0.0    | 1.4    |
| 2001                   | 0.3   | 0.0      | 11.0      | 6.7        | 0.0    | 0.5    |
| 2002                   | 0.4   | 0.0      | 25.3      | 6.3        | 0.3    | 4.1    |

\* Excludes life annuities.

**Table AL 5.3**  
**TERMINATIONS OF GROUP BUSINESS\***

| (\$ Million)           |        |        |
|------------------------|--------|--------|
| Year                   | Expiry | Others |
| <b>Annual Premiums</b> |        |        |
| 1998                   | 17.9   | 5.2    |
| 1999                   | 21.8   | 3.5    |
| 2000                   | 18.7   | 3.9    |
| 2001                   | 19.0   | 5.3    |
| 2002                   | 24.3   | 10.0   |

\* Excludes life annuities.